



# Overview of Services



# Who We Are

## Local Workforce Board Region 18

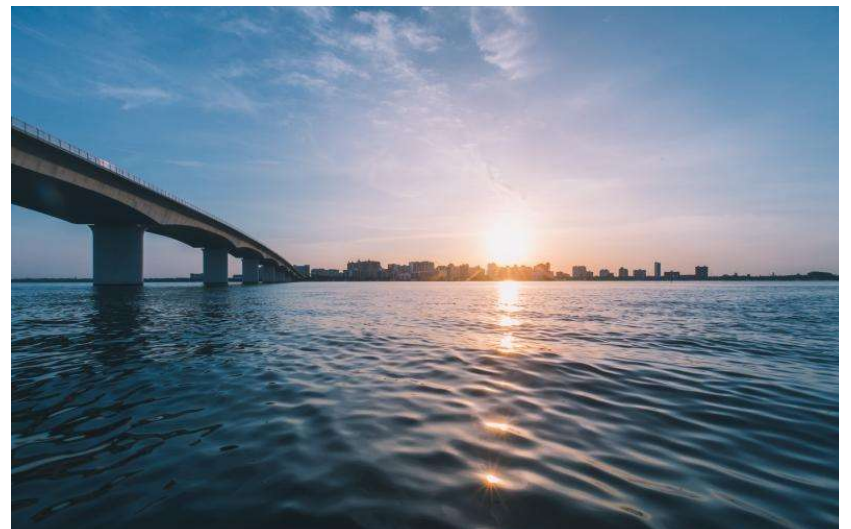
- 501 C3 Private Non-Profit
- Serve employers & job seekers in Manatee & Sarasota Counties
- Not a staffing, temp or recruiting agency
- Federally funded
  - Not a government organization



# What We Do

## Mission

- To recruit, train, and retain talent for employers on the Suncoast



# Recruiting Resources

## EmployFlorida.com

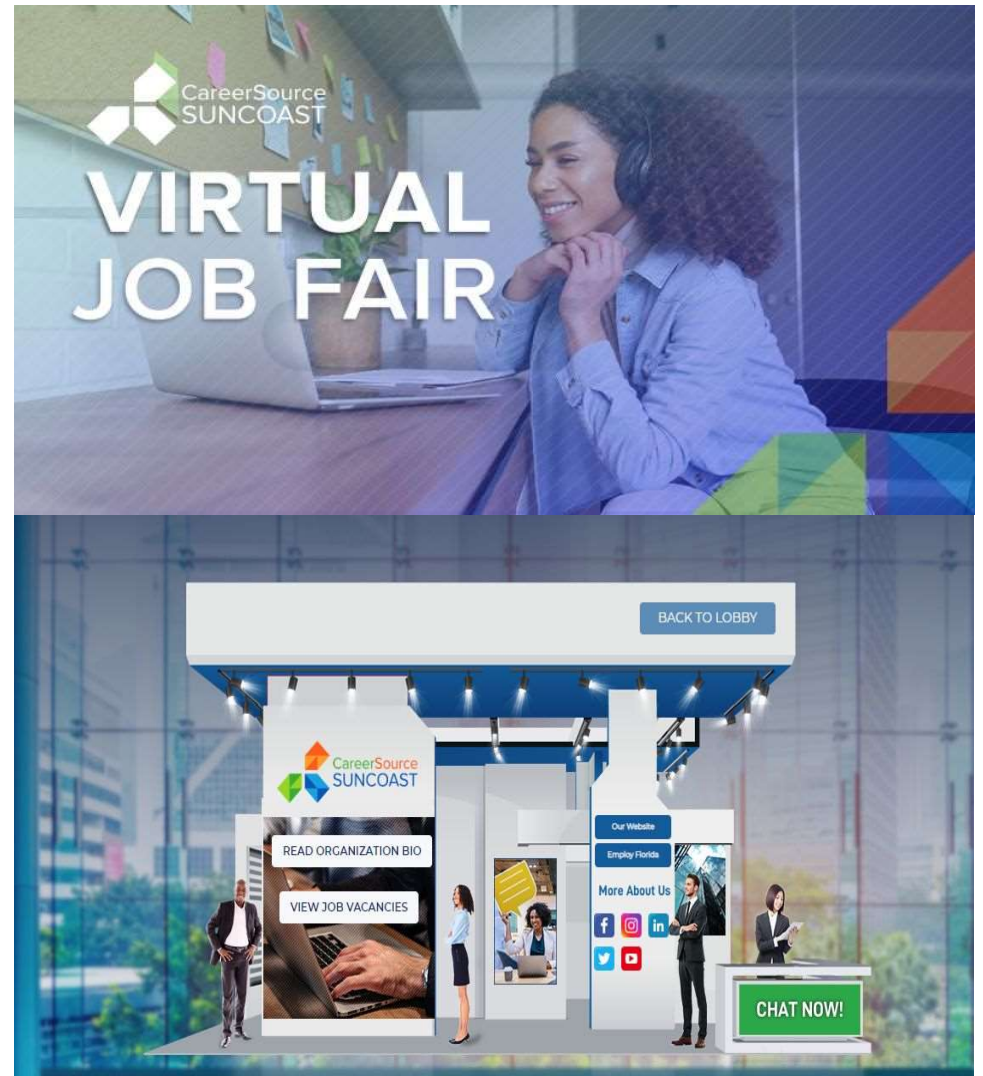
- State of Florida's job board
- Free job postings and resumes
- Virtual Recruiter



# Recruiting Resources

## Job Fairs & Hiring Events

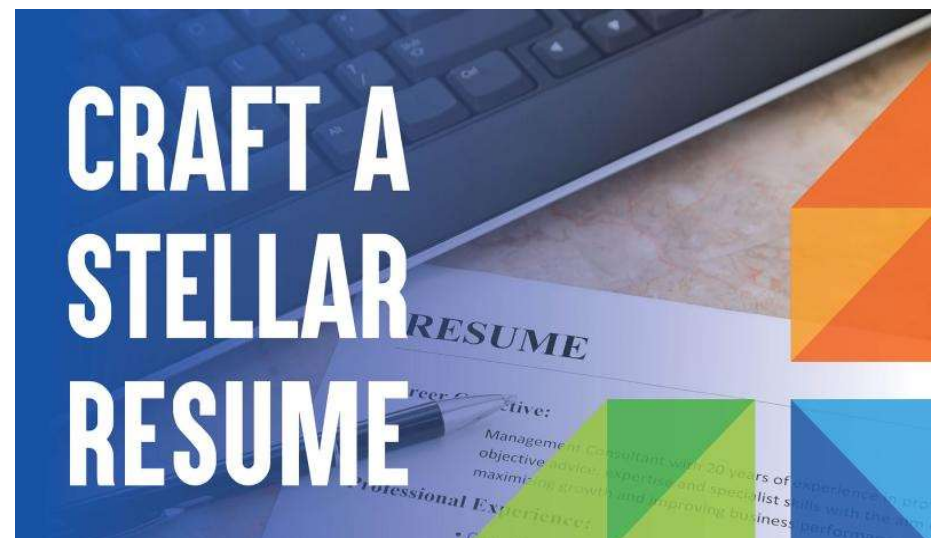
- Job Fairs
  - 150-500 candidates
  - Virtual Platform
- Hiring Events
  - Host your own hiring event



# Recruiting Resources

## Career Coaches

- Actively work with clients
- Morning huddles
- Workshops
  - 7 Habits
  - Resume
  - Level Up



# Recruiting Resources

## Advertising

- Email Campaigns
  - 30k jobseekers
- Social Media Posts
  - Facebook, LinkedIn, Twitter
- CareerSource Suncoast Website





# Training Resources

## Services:

- On the Job Training
- Customized/Incumbent Worker Training
- Paid Work Experience (Young Adult)
- Sector Strategy
  - Construction & Hospitality
- Apprenticeship





# Training Services

## On the Job Training:

- Training for new hires designed to offset the cost of training during their initial onboarding
- We reimburse 50% of wages up to \$5,000
- New hire can be someone you have identified (they do not have to be one of CareerSource Suncoast's candidates)
- Candidate must be prescreened by CareerSource Suncoast to determine eligibility for the program (based on family size and income)



# Training Services

## Customized/Incumbent Worker Training:

- Training for current employees to upgrade their skillset
- We reimburse up to 50% of the cost of training
- Training must be conducted with an outside vendor
- Training must result in a certificate of completion / credential
- Training that exceeds \$1,000
- Local Training Providers- State College of Florida, University of South Florida, FloridaMakes



# Training Services

## Paid Work Experience (Young Adult)

- Candidate is CSS' employee, on our payroll and workers compensation
- CSS will reimburse up to \$15 per hour for up to 320 hours (= \$4,800) for the work experience
- Candidate must be 18-24 years of age, not currently attending school, and has a barrier to employment



# Training Services

## Sector Strategy Grant (Construction & Hospitality)

- Training grant for any new hire in the construction or hospitality industries
- CSS will reimburse up to \$15 per hour for up to 240 hours (\$3,600) for new hires
- Intern Bridge
- Game On Nation- Level Up



# Training Services

## Apprenticeship (Manufacturing & Construction)

- CSS will reimburse \$2,500 per apprentice
- Department of Labor and Department of Education
- FloridaMakes- Certified Production Technician



# Additional Resources

## Labor Market Statistics

- Are you paying your employees a competitive wage?
- Local statistics for Sarasota and Manatee counties
- Statistics for outside our region



# Additional Resources

## State of Talent Conference

- Leadership focused on Talent Development
- 4+ CEUs (SHRM/HRCI)
- Networking
- Sponsorship opportunities available

## State of Jobs Conference

- Students discover and learn about high-demand careers
- Sponsorship opportunities available





# Additional Resources

## Local Education Partners

- State College of Florida
- University of South Florida
- Ringling College of Art & Design
- New College of Florida
- Suncoast Technical College
- Manatee Technical College



**Cross College  
Alliance**



# Additional Resources

## Room Rentals for Training

- Large Conference Rooms- Seat up to 50 people
- Small Conference Rooms- Groups of 12 or less
- IT Support



# Additional Resources

## Tobacco Free Florida

- Free resources for quitting tobacco use
  - Gum, Lozenges, or Patches up to 4 weeks.
- Can sign people up through email
- Free Onsite Presentation



# Additional Resources

## CoAdvantage

- Payroll
- Benefits
- Risk
- Human Resources

### Payroll Administration

Flexible & easy reporting (online, phone, fax)  
Dedicated payroll specialist  
Customized reports  
Payroll deductions & garnishments  
W-2 processing  
Payroll tax deposits & filings  
Customized job costing & certified reports  
Direct deposit & cash pay card  
Unemployment claims management  
Time & attendance solutions

### Workers' Compensation

24 hour injury reporting  
Dedicated safety specialists  
Timely Certificates of Insurance  
Complete & efficient claims administration  
Loss trending analysis  
Safety & loss control administration  
Safety program and OSHA guidance  
Cost containment programs  
True pay-as-you-go payment method  
No year-end audits

### Human Resources

Access to HR experts  
Guidance on disciplinary issues & separations  
Review and consultation of handbooks  
Wage & hour guidance  
Family & Medical Leave Act coordination  
Background screenings  
Employee Assistance Program (EAP)  
Drug-free Workplace Program  
EEO-1 reporting

### Employee Benefits

ACA guidance & compliance  
Master health insurance policy  
Dental & Vision insurance  
Disability insurance  
Supplemental Indemnity plans  
Retirement 401(k) plans  
Annual Open Enrollment management  
Employer contribution billing



# Additional Resources

## Pre Employment Testing



- Drug Screens
- Background Checks



# Contact Information

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